

Handout 1.05: Income Split

Complete the table for your organisation, function or project (whichever is most relevant for you) as percentages (%). They don't have to be exact – just rough numbers!

	Income Type	Three years ago	Now	In three years' time
	Parent Organisation			
Other	Statutory Grants			
	National Lottery Distributors (e.g. Heritage Lottery Fund)			
Private Investment	Trusts and Foundations			
	Corporate Sponsorship			
	Major Donors			
	Individuals (low level givers, regular donors etc)			
	Events			
Earned Income	Statutory Contracts			
	Sales			
Total (check they add up to 100%)				